

Consistently Growth & Robust Profitability Over Last 5 Years

(INR Mn)	FY12A	FY13A	FY14	FY15	FY16
P&L					
Revenue	51.14	67.11	77.94	78.33	101.30
Growth	24.8%	31.2%	16.1%	0.5%	29.32%
EBITDA	8.34	10.59	12.06	15.39	15.3
Margin	16.31%	15.78%	15.47%	19.65%	15.10%
PAT	3.73	4.51	5.31	6.01	4.90
Margin	7.29%	6.72%	6.81%	7.67%	4.84%
Balance Sheet					
Liabilities					
Net Worth	20.97	25.30	30.42	36.30	41.17
Debt	18.63	24.65	36.19	36.62	57.82
Non Current Liabilities	0.19	0.13	0.30	0.13	0.09
Current Liabilities	9.20	12.85	19.61	15.68	34.98
Total Equity & Liabilities	48.99	62.92	86.52	88.73	134.07
Assets					
Fixed Assets	9.98	10.16	9.96	9.40	10.49
Non Current Investment & Non Current Assets	3.58	3.84	3.16	2.90	12.07
Cash and Cash equivalents	2.31	5.10	5.61	7.03	9.66
Other Current Assets	33.12	43.81	67.80	69.39	101.84
Total Assets	48.99	62.92	86.52	88.72	134.06
ROE	17.8%	17.8%	17.4%	16.5%	11.90%
ROCE	7.61%	7.17%	6.14%	6.77%	3.65%